Simplified Credit Proposal Evaluation Restructuring User Manual Oracle Banking Credit Facilities Process Management

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Preface

About this guide

This guide provides the user with all the information necessary to perform Simplified Credit Proposal Evaluation Restructuring (CPER) process in OBCFPM.

Intended Audience

This document is intended for the banking personnel responsible for performing CPER process for the corporate customer.

Conventions Used

The following table lists the conventions that are used in this document:

Convention	Description
Italic	Italic denotes a screen name
	Bold indicates
Bold	Field name
DOIG	Drop down options
	Other UX labels
	This icon indicates a note
	This icon indicates a tip
	This icon indicates a warning

Common Icons in OBCFPM

The following table describes the icons that are commonly used in OBCFPM:

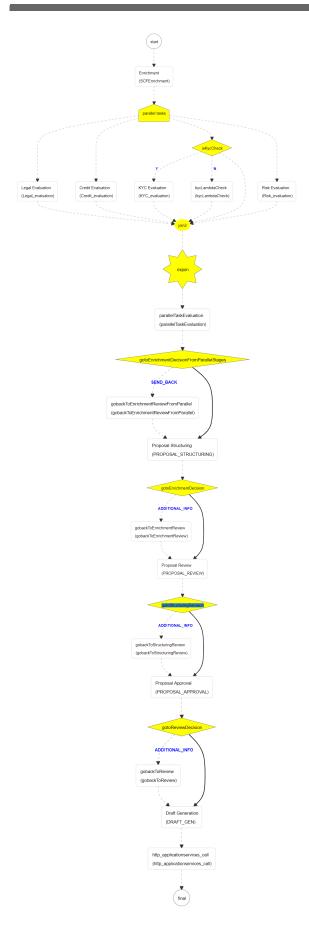
lcons	Icon Name
٠	Add icon
t	Calendar icon
\$	Configuration / settings icon
	Delete icon
8	Edit icon

About Credit Proposal Evaluation Restructuring

Credit Proposal Evaluation Restructuring is the process of re-evaluating the credit proposal based on the request from the customer. This process can be initiated to re-evaluate and reset the limit set for the customer, if the proposal is not accepted by the customer. If the Outcome of CPER process is Proceed, then the banker can initiate Simplified Credit Proposal Handoff Process (CPHP) to handoff the proposal to the back office system.

The following flow diagram illustrates the process for restructuring the evaluated credit proposal:

Chapter 3 - Overview



Proposal Initiation

Simplified Credit Proposal Evaluation Restructuring (CPER) can be initiated only for the proposals that are not handed off to the Back Office System in the Simplified Credit Proposal Handoff Process (CPHP).

To initiate Simplified CPER process, perform the following steps:

Steps to initiate CPER process

1. In OBCFPM, navigate to **Credit Facilities > Simplified Credit Proposal Evaluation Restructuring**. *Initiate Restructuring* page appears:

= ORACLE°	Initiate Simplified Credit Proposal Evaluation Restructuring
Menu Item Search 🤇	
Collaterals >	
Core Maintenance	
Credit Facilities 🔹	
Economic Depende 🕨	
Initiate Credit Proposal	
Initiate Facility Closure	PTY20931411 - APP20930800
Initiate Simplified Cred	Initiate Restructuring Process
Initiate Simplified Cred	muuc resultering rocess
Initiate Simplified Cred	
Maintenance 🕨 🕨	
My Portfolio	
Upload Financial Docu	
Dashboard	
Party Onboarding 🛛 🕨 🗸	

2. Search and select the required application. **Initiate Restructuring Process** button is enabled.

3. Click the **Initiate Restructuring Process** button. *Customer Info* page with organization and connected party details added in simplified CPEP appears:

Credit Proposal Hand	doff Process - Initiatior	1			() \	Documents	reral Summary 🛛 🛒 🗙
e —	⊘	🕗	_		— ? —		⊘
Customer Info	Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
BBB							^
							\$
			BE	38			
							Ų
					Hold	Back Next Sa	ve & Close Cancel

Mouse hovering on the organization icon displays the basic information about the organization.

- 4. Right click on the organization icon to perform the following actions:
 - Add Customer
 - View
 - Quick View
 - Configure

Add Customer

5. To add a customer (child party) of the organization (party), click **Add Customer**. *Customer Details* window appears.

ustomer Details						
Organization Name *	Organization Type $*$		Entity Type *		Demography Type *	
EV Motors	Single	•	Pvt Ltd	•	Global	•
Geographical Spread *	Country of incorporation	*	Incorporation date		Country of risk $*$	
INDIA × United States ×	INDIA	•	Jul 1, 2010	iii	Zombia	•
Special customer	RM Id					
	DOVEM.	0				
Website Address	Facebook Address		Twitter Address			
https://www.	https://www.facebook.com/		https://www.twitter.com/			
Industry Group						
						Add
	No R	latin	gs Added			

6. Type the Organization Name.

7. Select the **Organization Type** from the drop down list. The options available are **Single** and **Conglomerate**.

8. Select the **Entity Type** from the drop down list. The options available are **Proprietorship**, **Pvt Ltd**, **Public Ltd**, **Govt Owned**, **Trusts**, **Clubs**, **Society**, **Associations**, **Limited Liability Partnership**, **Foreign Bodies**, **NGO** and **Others**.

9. Select the **Demography Type** from the drop down list. The options available are **Domestic** and **Global**.

Upon selecting Global option, Geographical Spread field appears.

10. Search and select all the countries in which the organization is operating as **Geographical Spread**.

- 11. Select the Country of incorporation.
- 12. Click the calendar icon and select the Incorporation date.
- 13. Select the Country of risk for organization from the drop down list.

14. Enable the **Special customer** switch, if the customer is a special customer for your bank.

RM Id is automatically populated based on the login details.

- 15. Type the following addresses in respective fields:
 - Website Address
 - Facebook Address
 - Twitter Address

16. To capture industry details of the organization, click **Add** below the addresses fields. *Add Industry* window appears:

Add Industry		×
Sectors	Industry Groups	
Energy	> Energy >	
Utilities	>	
Real Estate	>	
Materials	>	
Industrials	>	
Consumer Discretionary	>	
Consumer Staples	>	
Health Care	> ~	
	Cance	

- 17. Select a sector of the organization. Available Industry Groups appear.
- 18. Select the Industry Group of the organization. Available Industries appear.
- 19. Select the Industry of the organization. Available Sub-Industries appear.

- 20. Select the sub-industry of the organization. Industry details are added:
- 21. To delete the added industry, click the delete icon.

|--|

If the organization is into different sectors, the user has to capture all the sector details while initiating facility amendment. To add another sector information, click **Add** again.

The industry added first will be considered as the default industry.

22. To capture rating information of the organization, click **Add** below the sector information. *Add Rating* window appears:

Add Rating			×
Rating Date *		Year Of Rating *	^
Jul 1, 2019	iii	2019	
Risk Ratings		Rated By	
AAA		> Moodys	
BB+		> Fitch	
В		>	
В-		>	
CCC+		>	
AA+		>	~
			Close

- 23. Select the following details:
 - Rating Date
 - Risk Ratings
 - · Rated By

The Year Of Rating is automatically populated based on the selected Rating Date.

Upon selection of the above details, the rating is added and displayed in the *Customer Details* window:

- 24. To modify the added rating, click the edit icon and change the required details.
- 25. To delete the added rating, click the delete icon.

\uparrow		

If the organization is rated by different rating firms, all the rating information must be captured while initiating facility amendment. To add another rating information, click **Add** again.

26. To close the Customer Details window, click the close icon.

View, Quick View and Delete Customer

27. To **View**, **Quick view**, **Configure** and **Delete** the child party information, right click the child party icon and click the respective option.

28. To **View**, **Quick view**, and **Configure** the organization information, right click the organization icon and click the respective option.

, ,		
	J	

Parent customer (party / entity) cannot be deleted.

Configure Customer

29. To configure the organization (entity), right click on the organization icon and click **Configure**. The following window appears:

Projections Ret StakeHolders 87 Assets IN Customer Covenants Co Customer Terms & conditio No Exposures 12	npany Web site Of Years In Business	Company Name OFSS Incorporated Date Jan 1, 1970 Facebook URL		Idress Type Of Company Public Ltd Established Date Jun 6, 2007 Twitter URL	•	Geographical Spread INDIA × United Sta RM Id DEVIKA	tes ×	
Projections Reg StakeHolders > 87 Assets III Customer Covenants Co Customer Terms & conditio Exposures > 13	jistration Number 567456 ce Of Incorporation mpany Web site Of Years In Business	OFSS Incorporated Date Jan 1, 1970 Facebook URL	.	Public Ltd Established Date Jun 6, 2007		INDIA × United Sta	tes ×	
StakeHolders 87 Assets IN Customer Covenants Co Customer Terms & conditio No Exposures 12	567456 ce Of Incorporation mpany Web site . Of Years In Business	OFSS Incorporated Date Jan 1, 1970 Facebook URL	.	Public Ltd Established Date Jun 6, 2007		INDIA × United Sta	tes ×	
Automet Covenants Co Lustomet Covenants Co Lustomet Terms & conditio No Exposures 12	ce Of Incorporation mpany Web site Of Years In Business	Incorporated Date Jan 1, 1970 Facebook URL		Established Date Jun 6, 2007		RM Id	tes ×	
iustomer Covenants Co iustomer Terms & conditio iustomer Terms & 12	npany Web site Of Years In Business	Jan 1, 1970 Facebook URL		Jun 6, 2007				
ustomer Covenants Co ustomer Terms & conditio xposures > 13	npany Web site Of Years In Business	Facebook URL	_			DEVIKA		
ustomer Terms & conditio No xposures > 13	Of Years In Business			Twitter URL		DEVIKA		Q
xposures > 13		No. Of Companies In the Grou				Employee Strength		
xposures > 13		No. Of Companies In the Group				400	~	^
)	Country of Risk	0	Is Blacklisted?		
Is k		2		ZA	Q	\bigcirc		
	YC Complaint?	Last KYC Date		Listed Company		Language *		
	\bigcirc	Oct 9, 2019	<u></u>			ENG		
Ме	dia *							
	VIFT	.						
K	/C Details							
a	eceived	Verification Date		Effective Date	,	/erification Method		
		Jun 2, 2020	**	Jun 2, 2020	**	Field Verification		

In the Company Details section:

- 30. Enter / select the following details in the corresponding fields:
 - Registration Number
 - Company Name
 - Type Of Company
 - Geographical Spread
 - Place Of Incorporation
 - Incorporated Date
 - Established Date
 - RM Id
 - Company Website
 - Facebook URL
 - Twitter URL
 - Employee Strength
 - No. Of Years In Business
 - No. Of Companies in the Group
 - Country of Risk
- 31. Enable the Is Blacklisted? switch, if the company is blacklisted.

- 32. Enable the Is KYC Compliant? switch, if the company is KYC Compliant.
- 33. Click the calendar icon and select the Last KYC Date.
- 34. Enable the Listed Company switch, if the company is listed.
- 35. Select the Language from the drop down list.
- 36. Select the Media for transactions from the drop down list.

In the KYC Details section:

37. Enable the **Received** switch, if KYC verification details are received for the customer.

- 38. Click the calendar icon and select the KYC Verification Date and Effective Date.
- 39. Type the KYC Verification Method. For example: Field verification.
- 40. Click Save.

41. To add the company address details, click the **Address** tab and then click the **Add** icon. *Address Details* window appears:

Address Type *			
office	•		
ime *		House/Building *	
ames		GK Enclave	
reet		Locality	
nter Street Details		Enter Street Details	
ıdmark		Area	
Enter Landmark		Enter Area	
ty *		State *	
1umbai		Maharashtra	
p-Code *		Country *	
00004		IN	0
nail Address *		Phone Number	
lames@sample.com		Enter Phone	

42. Type or select the following details in the corresponding fields:

- Address Type
- Name of the contact person
- House/Building name
- Street
- Locality
- Landmark
- Area
- City
- State
- Zip-Code
- Country
- Email Address
- Phone Number

43. Click Add. Address details are added.

44. To add the industry details, click the Industry tab and select the required details.

 Þ

To Edit, Delete or View the added **Basic Info**, **Address**, and **Industry**. click the hamburger icon in the required list item and select the required option.

45. To view the organization's business details, click the **Customer Profile** in menu and select **Business** sub-menu.

46. To configure organization's financial details, click **Financial Profile** in left menu. *Financial profile* screen appears:

ResCalif			
Party Det			Upload Financial Document
Customer Profile	>	Financial Profile	= lat
Financial Profile			Add
Projections		No items to display.	
StakeHolders	>		
Assets			
Customer Covenants			
Customer Terms & conditio.			
Exposures	>		
			ОК

47. Click the Add icon. The following window appears:

Year *		
2020		
Currency *		Balance Sheet Size *
USD	0	\$5,000,000.00
Operating Profit *		Net Profit *
	\$5,000,000.00	\$3,000,000.00
Year Over Year Growth		Return On Investment
20%	~ ~	20%
Return On Equity		Return On Asset
11%	~ ~	15%

- 48. Specify the Year for which the organization's financial details are to be added.
- 49. Search and select the **Currency** for the financial information.
- 50. Specify the following details in the corresponding fields:
 - Balance Sheet Size
 - Operating Profit
 - Net Profit
 - Year Over Year Growth
 - Return On Investment
 - Return On Equity
 - Return On Asset
- 51. Click Add. Organization's financial details are added.

52. To add financial documents, click **Upload Financial Document**. *Financial Documents* window appears:

Financial Docur	nents			
Balance Sheet		Profit & Loss Stateme	nt	Cash Flow Statement
Period	Quarter	Statement Type	Download	Reupload
No data to displa	ay.			
				ОК

In the *Financial Documents* window, the user can **Add** the following documents by clicking respective tabs.

- · Balance Sheet
- Profit & Loss Statement
- Cash Flow Statement

Upon clicking **Add** in any of the above tabs, the following window to upload documents appears:

Balance Sheet Details					
Period *		Quarter *			^
FY2019-2020	•	Quarter 4		•	
Drop files here or click	to se	elect	Cancel	Add	×

53. Select the Period and Quarter for which the financial document is to be added.

54. In **Drop files here or click to select** section, drag and drop or click and upload the financial document.

55. Click Add. Document is added.

56. In the *Financial Profile* screen, click the Chart view icon to change the List view to Chart view.

To Edit, Delete or View the added **Financial Profile**. click the hamburger icon in the required list item and select the required option.

57. To configure projection details, click **Projections** from the left menu and then click the **Add** icon. *Projections* window appears:

Year		Balance Sheet Size	
2021		£5,000,000.00	
Operating Profit		Net Profit	
	£30,000,000.00	£2,000,000.00	
Year Over Year Growth	1	Return On Investment	
20%	× ×	18%	
Return On Equity		Return On Asset	
8%	~ ~	10% 🗸 🔨	

- 58. Specify the **Year** for which the organization's projection details are to be added.
- 59. Search and select the **Currency** for the projection details.
- 60. Specify the following details in the corresponding fields:
 - Balance Sheet Size
 - Operating Profit
 - Net Profit
 - · Year Over Year Growth
 - Return On Investment
 - Return On Equity
 - Return On Asset
- 61. Click Add. Organization's projection details are added.

62. To add projection documents, click **Upload Projection Document**. *Projection Documents* window appears:

Balance Sheet Profit & Loss Statement Cash Flow Statement ar Quarter Statement Type Download Reupload	Add
ar Quarter Statement Type Download Reupload	Add
ar Ouarter Statement Type Download Reupload	
data to display.	

In the *Projection Documents* window, the user can **Add** the following documents by clicking respective tabs.

- · Balance Sheet
- Profit & Loss Statement
- Cash Flow Statement

Upon clicking **Add** in any of the above tabs, the following window to upload documents appears:

Balance Sheet Details				
Year *	Quarter *			^
FY2020-2021	Annual		•	
Drop files here or click to	select			
Current selected files:				~
		Cancel	Add	

63. Select the **Period** and **Quarter** for which the projection document is to be added.

64. In **Drop files here or click to select** section, drag and drop or click and upload the projection document.

65. Click Add. Document is added.

66. In the *Business Projection* screen, click the Chart view icon to change the List view to Chart view.

|--|

To Edit, Delete or View the added **Projections**. click the hamburger icon in the required list item and select the required option.

67. To configure stakeholders information, click **Stakeholders** in the left menu.

The user can add information about the following stakeholders by clicking the Stakeholders menu:

- Sponsors
- · Share holders
- Directors
- Management Team
- Bankers
- Guarantors
- Customers
- Suppliers

PiceCost 1			
< StakeHol	Sponsors	^ ^	•
Sponsors	Add		l
Share holders	No items to display.		l
Directors			l
Management Team			l
Bankers			l
Guarantors			l
Customers			l
Suppliers			
			1

68. To add sponsor details, click **Sponsors** from the left menu and then click **Add**. *Sponsors* window appears:

Individual Corporate	
Name *	Age
Thomas	45 ~ ^
Experience Summary	Designation
	CEO
Role	Stake Percentage *
Management	30%
Associated Since	Education Qualifications
May 4, 2010	Masters Degree
May 4, 2010	Masters Degree

69. If the sponsor is an individual, select or type the following sponsor details in the corresponding fields:

- Promoter Type (select Individual option)
- Name
- Age
- Experience Summary
- Designation
- Role
- Stake Percentage
- Associated Since
- Education Qualifications

70. If the sponsor is an entity, select or type the following sponsor details in the corresponding fields:

- Promoter Type (select Corporate option)
- Name
- Stake Percentage
- 71. Click and expand the Address details section.

Address details			
Name *	House/Building *		
Thomas	GK Enclave		
Street	Locality		
Enter Street Details	Enter Street Details		
Landmark	Area		
Enter Landmark	Enter Area		
City *	State *		
Mumbai	Maharashtra		
Zip-Code *	Country *		
400004	IN	0	
Email Address *	Phone Number		
Thomas@sample.com	Enter Phone		

72. Type or select the following details in the corresponding fields:

- · House/Building name
- Street
- Locality
- Landmark
- Area
- City
- State
- · Zip-Code
- Country
- Email Address
- Phone Number

73. Click Add. Sponsor details are added.

<u> </u>		
	J	

To Edit, Delete or View the added **Sponsors**. click the hamburger icon in the required list item and select the required option.

For information on adding Share holders, Directors, Management Team, Bankers, Guarantors, Customers, and Suppliers detail, refer "**Economic Dependency Analysis User Manual**".

74. To add asset details, click **Assets** from the left menu and then click **Add**. *Assets* window appears:

Name *				
Golf court				
Currency *		Value *		
INR	0		₹40,000,000.00	
Description				

- 75. Type the Name of the Asset.
- 76. Search and select the **Currency** for the asset value.
- 77. Specify the asset Value.
- 78. Type the asset **Description**.
- 79. Click Add. Asset details are added.



To Edit, Delete or View the added **Assets**. click the hamburger icon in the required list item and select the required option.

80. To add covenant details, click **Customer Covenants** from the left menu. The following screen appears:

NewCest1		
Party Det	▶ Overview	^
Customer Profile >	T Filter Type to filter × + Image: I	
Financial Profile	No items to display.	
Projections StakeHolders	Page 1 (0 of 0 items) K < 1 > H	
Assets		
Customer Covenants		
Customer Terms & conditio		
Exposures >		~
	ОК	

81. Click the add icon. Covenant Details window appears:

Covenant details					
Covenant code *		Covenant name *	Covenant description *	Classification type *	
CVT191832245	0	DSCR on the basis of Cash Flow	DSCR on the basis of Cash Flow	External	
Click to add new covenant					
Covenant details					
▶ Others					
Monitoring inform	nation deta	ils			
				Create	Cancel

82. To link existing covenant, click the search icon and select the **Covenant code**. **Covenant name**, **Covenant description** and **Classification type** are automatically populated.

83. To create new covenant, click the **Click to add new covenant** link and type the following details:

- Covenant code
- · Covenant name
- · Covenant description
- · Classification type

84. Click and expand the Covenant details section.

 Covenant details 						
Covenant type *		Covenant Sub Type	Notice days *		Revision frequency $*$	
Financial		Select covenant subtype	15	× ^	Quarterly	•
Revision days		Start date *	End Date *			
Enter revision days	/ ^	Jun 30, 2020	Aug 31, 2020	iii		
Formula						
(CCE) / (INEXP + RPCB + RPNCB)					
Target type *		Covenant check condition $*$	Target value *			

- 85. Select / type the following in respective fields:
 - Covenant type
 - Covenant Sub Type
 - Notice Days
 - Revision Frequency
 - Revision Days
 - Start Date
 - End Date
 - Formula
 - Target Type
 - Covenant Check Condition
 - Target Value



Covenant details such as **Covenant type**, **Covenant Sub Type**, **Revision Frequency**, **Revision days**, **Formula**, **Target Type**, and **Target Value** are automatically populated based on the selected covenant.

86. Click and expand the Others section.

✓ Others					
Compliance status	Waiver status		Last check value	Deferred due date	
🔿 Met 🔿 Breach	Waive	•	Last Checked Value		

- 87. Select the Compliance Status and Waiver Status.
- 88. Enter the Last Check Value.
- 89. Click the calendar icon and select the Deferred due date.

90. To capture the monitoring information for the covenant, click and expand the *Monitoring Information Details* section.

Monitoring	g information details		
ProfitandLoss			
CashFlow			

91. Select the monitoring information.

92. Click Save. Covenant details are added.

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To filter the required information, click the filter icon and provide the filter parameters or directly type first three characters of the parameter in Type to filter text box.

To view, edit, or delete a list item, click the hamburger icon in the required list item and select the required option.

To change the list view to chart view, click the Chart view icon.

93. To configure terms and conditions for the customer, click **Customer Terms & Condition** in the left menu and then click **Add**. *Add Terms And Conditions* window appears:

Add Terms And Conditions		×
Customer Linkage		^
T&C Type * Pre-disbursement		
O Post-disbursement		
Condition Code *	Condtion Description *	
002	Terms and Condition for Collateral	
Terms & Conditions *		
New collateral has to be submitted, if the exist during the collateral evaluation process.	ing collateral value is found to be decreased	~
	Create	

94. Enable the Customer Linkage switch, if required.

95. Select the **T&C Type**. The options available are **Pre-disbursement** and **Post-disbursement**.

96. If the **Customer Linkage** switch is not enabled, the **Facility Id** field appears as shown below:

Add Terms And Conditions		×
Customer Linkage		^
T&C Type *	Facility Id *	
Pre-disbursement	Funded - Term Loan-F20174004	
O Post-disbursement		
Condition Code *	Condtion Description *	
004	Terms and Condition for term loan	
Terms & Conditions *		
Term loan must be repaid every month. T consecutive months will result in liquidati		
		~
	Create	ncel

- 97. Select the required Facility Id from the drop down list.
- 98. Specify the Condition Code.
- 99. Type the Condition Description and Terms & Conditions.
- 100. Click Create. Terms & Conditions are added.



To filter the required information, click the filter icon and provide the filter parameters or directly type first three characters of the parameter in Type to filter text box.

To view, edit, or delete a list item, click the hamburger icon in the required list item and select the required option.

To change the list view to chart view, click the Chart view icon.



For information on adding **Exposures** detail, refer "**Economic Dependency Analysis User Manual**".

101. To change the layout of the *Customer Info* page, click the settings icon at the right corner. Layout options appears.

102. Click the required Layout and Link option. Layout is changed.

103. To go to the next page, click **Next**. *Existing Facilities* page with existing facilities details added in simplified CPEP appears:

Credit Proposal Handoff Process - Initiation				() \	Documents	Collateral Summary	×
• • • • • • • • • • • • • • • • • • •	3	4	5	6	7	8	
Customer Info Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments	
BBB							
Y Filter Type to filter	× 🕂 🖻 🗑					=	
Facility Id: EF2092365 Facility Category: Term Loan		standing Amount: \$50 en Over: Yes	0,000,000.00	Product Type: Funded			
Page 1 of 1 (1 of 1 items) K < 1	К						
<u> </u>				Hold	Back Next	Save & Close Cano	el

104. To change the list view to table view, click the table view icon at the right corner. View is changed.

105. To filter the required facility from all the available existing facilities, click **Filter** button. *Filter* window appears:

Filter	×
Bank Name	^
Branch Name	
Take Over	
Product Type	
Term Loan	
Working Capital Finance	
AR Finance	
OverDraft	
Letter of Credit	
Guarantee	
Others	
Currency *	
INR	0
From Amount	
To Amount	~
Apply	Reset

106. Type and / or select the filter parameters.

107. Click Apply. Existing facilities that matches the filter parameters are displayed.

108. To filter the existing facilities using single filter parameter, type the parameter directly in **Type to filter** text box.

1	 •

Minimum 3 characters need to be entered in the Type to filter text box to filter the facilities.

109. To go to the next page, click **Next**. *Groupwise Exposure* page with exposure details added in Simplified CPEP appears:

		\bigcirc	\bigcirc		0	
		(4)	(5)	6	(7)	(8)
Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
pe to filter	× + 2 1				Total Gross Limit : \$350,	000,000,000.
eamtree				Status: Commited		
(1 - 1 of 1 items) K	K (1) > X					
	pe to filter rve Bank eamtree d Party	pe to filter × + C T rve Bank eamtree Approved Limit: d Party Outstanding Lim	ve to filter × + C T rve Bank Currency: USD Approved Limit: \$350,000,000,000,000,000,000,000,000,000,	Existing Facilities Groupwise Exposure Connected Parties Funding Requirement <i>be to filter</i> rve Bank eamtree d Party Currency: USD Approved Limit: \$350,000,000,000,00 Commitment S Commitment S Com	Existing Facilities Groupwise Exposure Connected Parties Funding Requirement Collaterals <i>be to filter</i> rve Bank earmtree d Party Currency: USD Approved Limit: \$350,000,000,000 Commitment Status: Commited Commitment Status: Commitment Status: C	Existing Facilities Groupwise Exposure Connected Parties Funding Requirement Collaterals Summary De to filter

110. To change the table view to list view, click the list view icon at the right corner.

111. To filter the required groupwise exposure from the list, click **Filter** button. *Filter* window appears:

Filter	×
Relation	^
 Borrower 	
Connected Party	
Tenor	
Currency	
INR	O,
From Amount	
To Amount	
Commitment Status	_
 Commited 	
Uncommited	~
Apply	Reset

112. Type and / or select the filter parameters.

113. Click **Apply**. Existing groupwise exposure that matches the filter parameters are displayed.

114. To filter the groupwise exposure using single filter parameter, type the parameter directly in **Type to filter** text box.

·	
	J

Minimum 3 characters need to be entered in the Type to filter text box to filter the groupwise exposure.

115. To go to the next page, click **Next**. *Connected Parties* page with details added in Simplified CPEP appears:

Credit Proposal Hand	Credit Proposal Handoff Process - Initiation 🚺 🚺 Collateral Summary 💉						, ¹⁶ - X	
~					6	7	(8
Customer Info	Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Com	iments
BBB								
T Filter Type	e to filter	× + 2 1						= =
No items to display.								
Page 1 of 0 (1 - 0 of 0 items) K	K < >						
					Hold	Back Next	Save & Close	Cancel

116. To change the table view to list view, click the list view icon at the right corner.

117. To filter the required connected party from the list, click **Filter** button. *Filter* window appears:

Filter	×
Customer No.	
00063	
Name	
EV Limited	
Currency *	
INR	्
From Gross Amount	
To Gross Amount	
Apply	Reset

118. Type and / or select the filter parameters.

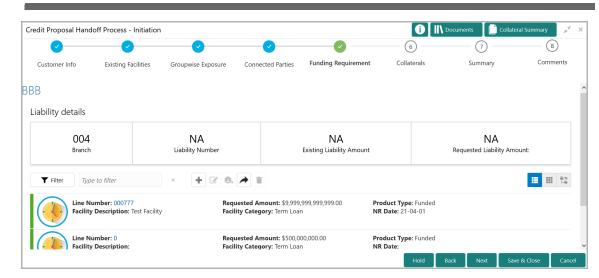
119. Click Apply. Connected parties that matches the filter parameters are displayed.

120. To filter the connected parties using single filter parameter, type the parameter directly in **Type to filter** text box.

F	— ·	
		-

Minimum 3 characters need to be entered in the Type to filter text box to filter the connected parties.

121. To go to the next page, click Next. Funding Requirement page appears:



122. To change the list view to table view, click the table icon at the right corner.

123. To filter the required facility from the list, click **Filter** button. *Filter* window appears:

Filter	×	:
Status		
✓ New		
Amended		
Removed		
Facility Type		
 Funded 		
Non Funded		
Product Type		
Term Loan		
Working Capital Finance		
AR Finance		
OverDraft		
Letter Of Credit		
Guarantee		
Others		
Currency *		
INR	0	
From Amount		
To Amount		
Apply	Reset	-

124. Type and / or select the filter parameters.

125. Click Apply. Facility that matches the filter parameters are displayed.

126. To filter the facility using single filter parameter, type the parameter directly in **Type to filter** text box.

 <u> </u>		
	H	

Minimum 3 characters need to be entered in the Type to filter text box to filter the facilities.

127. To go to the next page, click **Next**. *Collaterals* page with collaterals detail added in Simplified CPEP appears:

redit Proposal Handoff Process - Initiation			(i) \ □	ocuments 🛛 📄 Colla	iteral Summary 🛛 🛒
				7	8
Customer Info Existing Facilities	Groupwise Exposure Connected Parties	Funding Requirement	Collaterals	Summary	Comments
3B					
Y Filter Type to filter	× + C b f				= =
Collateral Id: FC200330150 Collateral Type: Deposits Owner Estimated Value: ₹1,000.00	Charge Hierarchy: 1 Valuation Date:		luation Amount: Ilateral Details: Col1		
Collateral Id: FC200330151 Collateral Type: Fund Owner Estimated Value: ₹2,000.00	Charge Hierarchy: 1 Valuation Date:)		luation Amount: Ilateral Details: Coll2		
Page 1 of 0 (1 - 0 of 0 items) K	К < >				
Collateral Pool Details					
			Hold Ba	ack Next S	ave & Close Cance

128. To change the list view to table view, click the table icon at the right corner.

129. To filter the required collateral details from the list, click **Filter** button. *Filter* window appears.

130. Type and / or select the filter parameters.

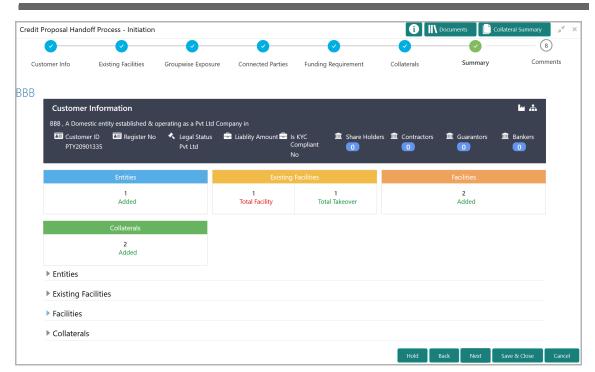
131. Click Apply. Collateral details that matches the filter parameters are displayed.

132. To filter the collateral details using single filter parameter, type the parameter directly in **Type to filter** text box.



Minimum 3 characters need to be entered in the Type to filter text box to filter the collateral details.

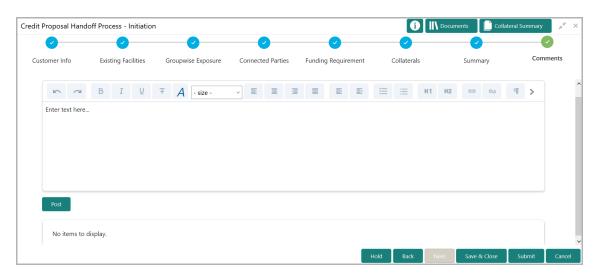
133. To go to the next page, click Next. Summary page appears:



The *Summary* page displays all the information about the evaluated proposal for easy verification.

- 134. Click and expand the following sections to verify the information:
 - Entities
 - Existing Facilities
 - · Facilities
 - Collaterals
- 135. Click Next.
- 136. To view the details in previous data segment, click Back.

Upon clicking the Next button, Comments page appears:



Chapter 3 - Proposal Initiation

The *Comments* page allows to capture the remarks for the overall process. Posted comments are displayed at the bottom of the page to enable the user in identifying the previous actions performed by them.

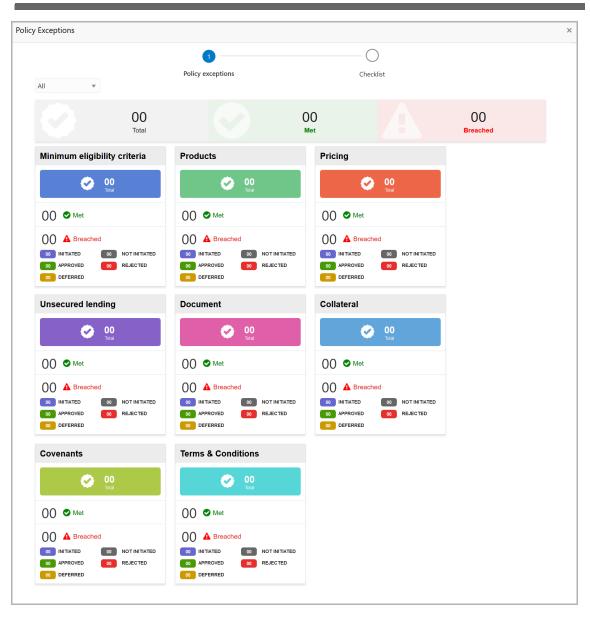
137. Type the necessary comments in the text box and click **Post**. Comment is posted.

138. To hold the Simplified CPER process, click **Hold**.

- 139. To go back to the previous page, click **Back**.
- 140. To save the process for future edit, click **Save & Close**.
- 141. To submit the proposal to validation stage, click Submit.
- 142. To exit the task without saving the information, click **Cancel**.

Upon clicking the Submit button, Policy exceptions window appears:

Chapter 3 - Proposal Initiation



By default, policy exceptions are displayed for both the organization (party) and its child party.

143. To view the policy exception detail specific to party or child party, select the party from the drop down list at top left corner.

144. Click the Checklist data segment.

Chapter 3 - Proposal Initiation

				×
Policy exceptions		2 Checklist		
No items to display.]	
	Is KYC Required	* Outcome P	roceed 💌	Submit

145. Enable the **Is KYC Required** check box, if KYC evaluation task is required to be created.

146. Select the **Outcome**. The options available are **CREDIT EVALUATE** and **PROCEED**.

147. Click Submit.

If the Outcome is selected as CREDIT EVALUATE, the proposal is moved to Proposal Evaluation stage.

If the Outcome is selected as PROCEED, the proposal is directly moved to Proposal Review stage.



Write Up data segment appears, if the data segment is enabled in the Maintenance module. Refer Appendix A for information on the Write Up data segment.

Proposal Evaluation

In OBCFPM, credit evaluation, legal evaluation and risk evaluation for the proposal can be performed in a parallel manner before sending the proposal to the proposal structuring stage.

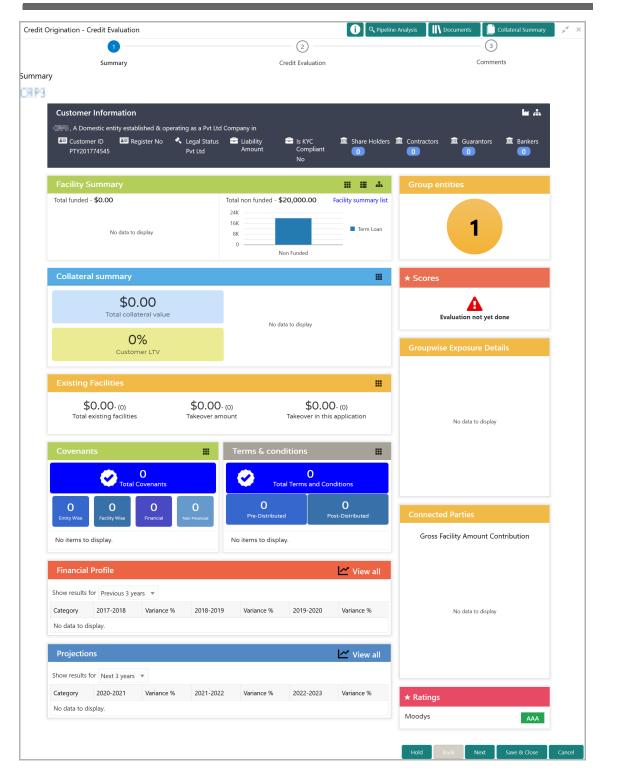
Credit Evaluation

To perform credit evaluation for the proposal, perform the following steps:

1. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

Core Maintenance Priority Application Date Application Number Branch Customer Number Amount Process Customer 360 Acquire & E Low APP20585907 0.44 PTV0123 \$0.00 Econom Customer Search Acquire & E Low APP20585906 0.44 PTV0123 \$0.00 Econom Oashboard Acquire & E Low APP20585906 0.44 PTV0123 \$0.00 Econom Party Onboarding Acquire & E Low APP20585906 0.44 PTV0123 \$0.00 Econom Party Onboarding Acquire & E Low APP20585906 0.44 PTV01123 \$0.00 Econom Party Onboarding Acquire & E Low APP20585906 0.44 PTV01123 \$0.00 Econom Party Onboarding Acquire & E Low Acquire & E Acquir	
Customer 360 Image: Acquire & E Low APP20585907 004 PTY00123 S0.00 Economic account of the second of	
Customer 360 Image: Customer 360	ic Dopondopo
Justicine search Image: Constraint of the search of the	ic Dependency
Ay Portfolio Image: Acquire & E Low 004 PTY001 £0.00 Economic Arry Onboarding Image: Acquire & E Low 004 PTY001 £0.00 Economic	ic Dependenc
vy vortoloo vary Onboarding Acquire & E Low 004 PTY001 £0.00 Econom	ic Dependenc
arty Onboarding	ic Dependenc
	ic Dependency
Noticy Acquire & E Low 004 PTY001 £0.00 Econom	ic Dependenc
iecurity Management	ic Dependenc
asks Acquire & E Low APP0001 004 PTY001 £0.00 Econom	ic Dependenc
ransaction Fadilitors Acquire & E Low APP0001 004 PTY001 £0.00 Econom	ic Dependenc
Acquire & E Low APP0012 004 PTY001 £0.00 Econom	ic Dependenc

2. Select the required application and click **Acquire & Edit.** *Credit <process name>* page summarizing the proposal appears:

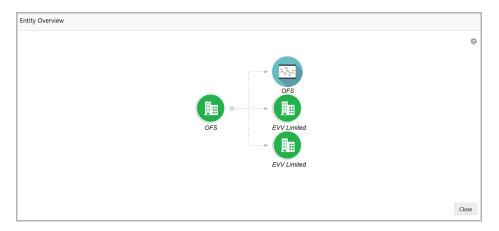


3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

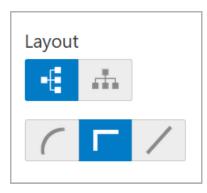
Industry Details									
Sectors	Industry Group	Industries	Sub Industries						
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling						
			Close						

4. Click Close to exit the Industry Details window.

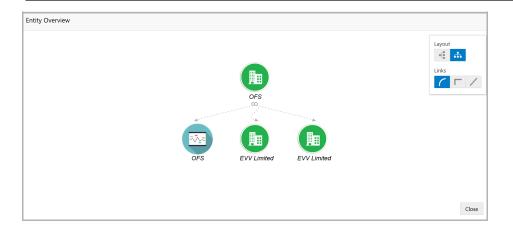
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:



7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the *Summary*, click **Next**. *Credit Evaluation* page appears:

Credit Origination - undefined		i Q Pipeline Analysis	Documents Collateral Summary	_я е – х
		>	3	
Summary	Credit E	valuation	Comments	
Credit Evaluation OFS 🗸				^
Quantita	tive Analysis	Qua	litative Analysis	
	Sector Analysis	Other Analysis		
	Evaluate	Evaluate		
	Edit 🔍 Comments	Edit 🔍 Comments		~
		Hold	Back Next Save & Close Ca	ancel

In *Credit Evaluation* page, the banker can perform the following analysis for the organization and its connected parties by answering simple questions related to the analysis:

- Quantitative Analysis
- Qualitative Analysis

14. To perform sector analysis in **Quantitative Analysis**, click **Evaluate** in **Sector Analysis** section. Questionnaire window appears:

lefined > Sector Analysis	
Previous Category Next Category	Total Score 13
Availability of raw materials	Score 9
Has the borrower missed any payments or is there any unauthorized	overdrafts fro more than 7 days?
Yes	
No	
Status as of 17th March	>
	Cancel Save

15. Select answers for the available questions and click Next Category.

16. Right arrow icon appears in case of multiple questions, click the right arrow and answer all the questions in all the category.

A score is generated and displayed for the sector based on each answer provided.

17. Click Save.

18. To perform other analysis in **Quantitative Analysis**, click **Evaluate** in **Other Analysis** section and answer the questions.

After performing quantitative analysis, the quantitative analysis page with a cumulative score appears:

Credit Origination - undefined	() Q Pipeline Analysis	Documents 🛛 📋 Collateral Summary 🛛 🛒 🗙
2		3
Summary	Credit Evaluation	Comments
Credit Evaluation OFSSS v		^
Quantitative Analysis	Q	ualitative Analysis
Sector Ar	13 Other Analysis	
Edit	Comments	
	Но	ld Back Next Save & Close Cancel

19. After performing the qualitative analysis, click **Qualitative Analysis** tab. *Qualitative Analysis* page appears:

Credit Origination - undefined		i Q Pipeline Analysis	📗 Documents 📄 Collateral Summary 🛛 💉 🗙
			3
Summary	Credit Ev	aluation	Comments
Credit Evaluation			~
OFSSS 🗸			
Quantitativ	e Analysis	Qualit	ative Analysis
	Peer Analysis	Financial Analysis	
	Evaluate	0	
	🛃 Edit 🔍 Comments	🔍 Review 🔍 Comments	
		Hold	Back Next Save & Close Cancel

20. To perform peer analysis in **Qualitative Analysis**, click **Evaluate** in **Peer Analysis** section. *Peer Analysis* window appears.

21. Perform the peer analysis and click Close.

22. To perform financial analysis in **Qualitative Analysis**, click **Evaluate** in **Financial Analysis** section and answer all the questions.

23. To perform the analysis again, click Edit.

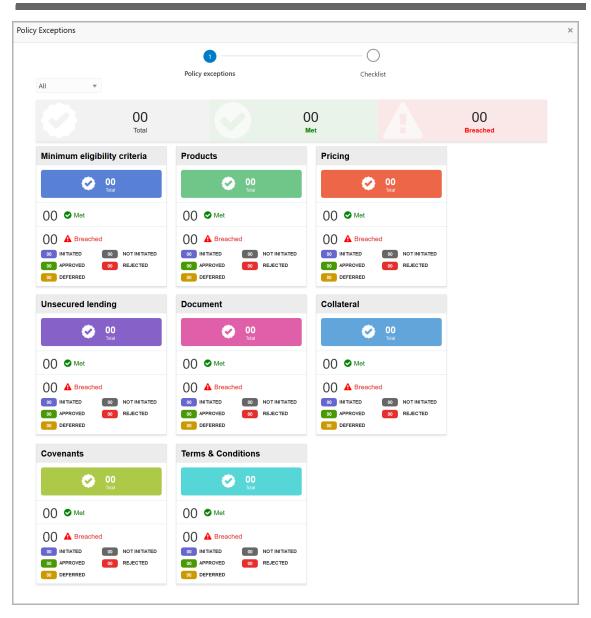
24. To capture comments for the analysis, click Comment.

25. After performing the qualitative analysis for both the organization and its connected parties, click **Next** in the *Credit Evaluation* page. *Comments* page appears:

create origination - u	ndefined							i ۹ ۹	ipeline Analys	is 🚺	Document	ts [🗋 G	ollateral Summar	y 🛒 🤅
	<u>~</u>					e								
	Summary				Crea	dit Evaluation	1					Commen	ts	
omments														
5 7	BI	⊻ Ŧ	A - size -	~ E	Ξ	3 8	≣	E		H1	H2	ල භ	भ	
Enter text here														
Doct														
Post														
	display.													
Post No items to d	display.													

26. Type the overall **Comments** for the credit evaluation and click **Post**. Comment is posted below the **Comments** box.

27. Click Submit. Policy Exception window appears:



By default, policy exceptions are displayed for both the organization (party) and its child party.

28. To view the policy exception detail specific to party or child party, select the party from the drop down list at top left corner.

29. Click the Checklist data segment.

				×
	Policy exceptions	2 Checklist		
(No items to display.			
		* Outcome	Proceed	hit

30. Select the **Outcome** as **PROCEED**, if additional information is not required. Otherwise select the **Outcome** as **Additional Info**.

31. Click Submit.



Write Up data segment appears, if the data segment is enabled in the Maintenance module. Refer **Appendix A** for information on the Write Up data segment.

Legal Evaluation

To perform legal evaluation for the proposal, perform the following steps:

32. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

Collaterals									
Core Maintenance 🔹 🕨		C Refresh	🗢 Acqui	re 📩 Delegate	😰 Reassign 🕴	Flow Diag	gram		
Credit Facilities		Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Customer 360		Acquire & E	Low		APP20585907	004	PTY00123	\$0.00	Economic Dependency
Customer Search		Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependency
Dashboard		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
My Portfolio		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
Party Onboarding		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
Policy 🕨 🕨		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
ecurity Management		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
āsks 🕨		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
ransaction Facilitors		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
		Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependency
	Page	e 1 of 27	(1 - 20 of	528 items) K	< 1 2 3 4	5 27	k <		,

33. Select the required application with credit origination as process name and click **Edit.** *Credit Origination - <process name>* page summarizing the proposal appears:

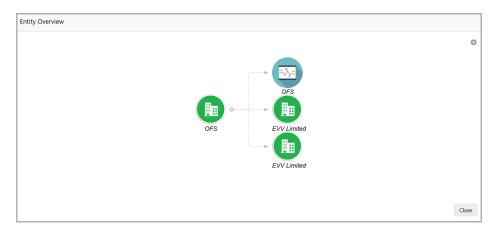
igination - Legal Evaluation	(2)	Collateral Summary
Summary	Legal Evaluation	Comments
Customer Information		Lu .#
 A Domestic entity established & operating as a Pvt Customer ID Register No Legal Stat 		rs 🏛 Contractors 🏛 Guarantors 🔳 Bankers
PTY201774545 Pvt Ltd	Amount Compliant 0	
	NU	
Facility Summary	II II A	Group entities
Total funded - \$0.00	Total non funded - \$20,000.00 Facility summary lis	t
No data to display	16K Term Loan	1
No dua to dispuy	0	
	Non Funded	
Collateral summary		* Scores
\$0.00		Δ
Total collateral value	No data to display	Evaluation not yet done
0%		
Customer LTV		Groupwise Exposure Details
Existing Facilities		
\$0.00- (o) \$0.0	DO- (0) \$0.00- (0)	
	00- (o) \$0.00 - (o)	No data to display
\$0.00- (o) \$0.0	DO- (0) \$0.00- (0)	No data to display
\$0.00-(0) Total existing facilities \$0.0 Takeover	00- (0) ramount \$0.00- (0) Takeover in this application	No data to display
\$0.00- (o) \$0.0 Total existing facilities Takeover	00- (0) \$0.00- (0) ramount Takeover in this application	No data to display
\$0.00-(0) Total existing facilities \$0.0 Takeover	00- (0) ramount \$0.00- (0) Takeover in this application Terms & conditions # 0 0 0	
\$0.00.(0) Total existing facilities \$0.0 Takeover	00- (0) r amount \$0.00. (0) Takeover in this application Terms & conditions # 0 Total Terms and Conditions	No data to display Connected Parties
\$0.00. (0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants III Image: Covenants III Image: Covenants III	00- (0) ramount \$0.00- (0) Takeover in this application Terms & conditions # 0 0 0 0	
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\$0.00. (0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants IIII Image: Covenants IIII Image: Covenants IIII Image: Covenants IIIII Image: Covenants IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	00-(0) ramount \$0.00-(0) Takeover in this application Terms & conditions # 0 Total Terms and Conditions 0 Pre-Distributed Post-Distributed	Connected Parties
\$0.00-(0) Total existing facilities \$0.00 Takeover Covenants # Covenants Covenats Cove	D0-(n) ramount \$0.00-(n) Takeover in this application Terms & conditions Total Terms and Conditions Per-Distributed No items to display. L' View all	Connected Parties Gross Facility Amount Contribution
\$0.00.(0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants IIII Image: Covenants IIII Image: Covenants IIII Image: Covenants IIIII Image: Covenants IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	D0-(n) ramount \$0.00-(n) Takeover in this application Terms & conditions # 0 1 0 1 0 1 0 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1	Connected Parties
\$0.00-(0) Total existing facilities \$0.00 Takeover Covenants # Covenants Covenats Cove	D0-(n) ramount \$0.00-(n) Takeover in this application Terms & conditions Total Terms and Conditions Per-Distributed No items to display. L' View all	Connected Parties Gross Facility Amount Contribution
\$0.00.(0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants IIII Image: Covenants IIII Image: Covenants IIII Image: Covenants IIIII Image: Covenants IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	D0-(n) ramount \$0.00-(n) Takeover in this application Terms & conditions Total Terms and Conditions Per-Distributed No items to display. L' View all	Connected Parties Gross Facility Amount Contribution
\$0.00.(0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants Image: Covenants Image: Covenants Image: Covenant	OO-(0) ramount \$0.00-(0) Takeover in this application Image: Constraint of the second seco	Connected Parties Gross Facility Amount Contribution
\$0.00.(0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants IIII Image: Covenants IIII Image: Covenants IIII Image: Covenants IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	20-0) ramount \$0.00-0) Takeover in this application Terms & conditions Total Terms and Conditions Pe-Distributed No items to display. 2019 Variance % 2019-2020 Variance % View all	Connected Parties Gross Facility Amount Contribution
\$0.00.(0) Total existing facilities \$0.00 Takeover Covenants III Image: Covenants IIII Image: Covenants IIII Image: Covenants IIII Image: Covenants IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	20-0) ramount \$0.00-0) Takeover in this application Terms & conditions Total Terms and Conditions Pe-Distributed No items to display. 2019 Variance % 2019-2020 Variance % View all	Connected Parties Gross Facility Amount Contribution No data to display

34. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

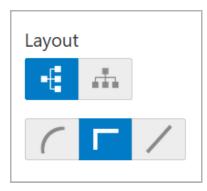
Industry Details									
Sectors	Industry Group	Industries	Sub Industries						
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling						
			Close						

35. Click Close to exit the Industry Details window.

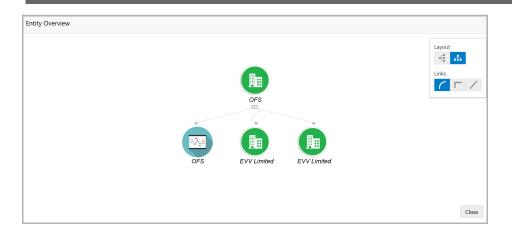
36. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



37. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:



38. Select the required layout. Entity Overview is changed to the selected layout as shown below:



39. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

40. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

41. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

42. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

43. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

Credit Origination - undefined

Credit Origination - undefined

Comments

Summary
Legal Evaluation

Comments

Legal Evaluation

Comments

Legal Evaluation

44. After reviewing the Summary, click Next. Legal Evaluation page appears:

In *Legal Evaluation* page, the banker can perform legal evaluation for both the organization and the connected parties by answering simple questions related to the evaluation:

45. To initiate the evaluation, click Start. Questionnaire window appears:

OFS	
Previous Category Next Category >	Total Score
Profit	Score 1
Profit sub cat question?	
2	
5	
3	
Comment	
	×
	Cancel Save

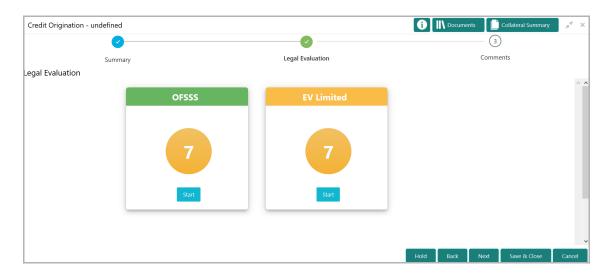
46. Select answers for the available questions and click **Next Category**.

47. Right arrow icon appears in case of multiple questions, click the right arrow and answer all the questions in all the category.

A score is generated and displayed for the sector based on each answer provided.

48. Click Save.

After performing the legal analysis for both the organization and its connected parties, the *Legal Evaluation* page with a cumulative score appears:

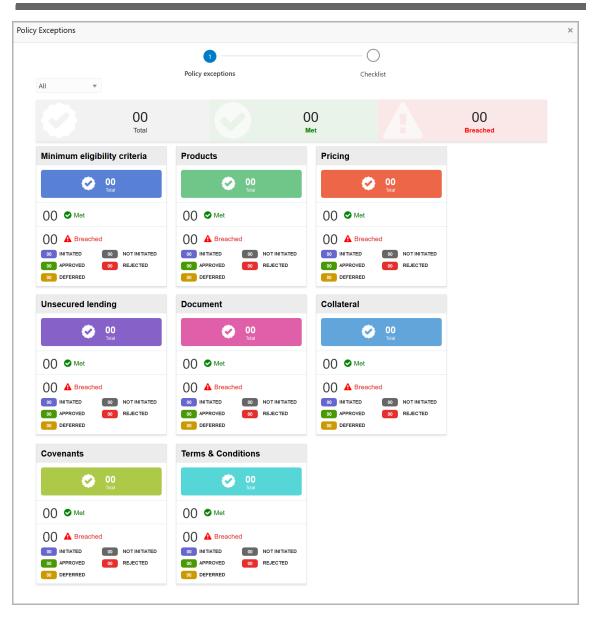


49. Click Next. Comments page appears:

Legal Evaluation	EE		E H1	H2	Comment:	s ¶>	
-	E E		E H1	H2			
			E H1	H2	ලා ලා	প >	
			E H1	H2	69 63	91 >	
		Hold B	lack N	Jext	Save & Close	Submit	Î
			Hold	Hold Back N	Hold Back Next	Hold Back Next Save & Close	Hold Back Next Save & Close Submit

50. Type the overall **Comments** for the legal evaluation and click **Post**. Comment is posted below the **Comments** box.

51. Click Submit. Policy Exceptions window appears:



By default, policy exceptions are displayed for both the organization (party) and its child party.

52. To view the policy exception detail specific to party or child party, select the party from the drop down list at top left corner.

53. Click the Checklist data segment.

				×
	Policy exceptions	2 Checklist		
(No items to display.]	
		* Outcome P	roceed V Subn	nit

54. Select the **Outcome** as **PROCEED**, if additional information is not required. Otherwise select the **Outcome** as **Additional Info**.

55. Click Submit.



Write Up data segment appears, if the data segment is enabled in the Maintenance module. Refer Appendix A for information on the Write Up data segment.

Risk Evaluation

Risk evaluation is similar to the legal evaluation. Refer "Legal Evaluation" on page 13 for information on performing risk evaluation.

After completing all the evaluation processes, the proposal is sent to the Proposal Structuring stage.

Customer KYC

This is an optional stage applicable only if **Is KYC Required** check box is selected in restructuring initiation stage. If the KYC details are available for the organization, the banker can add the KYC details to the credit proposal. Adding KYC details helps to determine the originality of the organization.

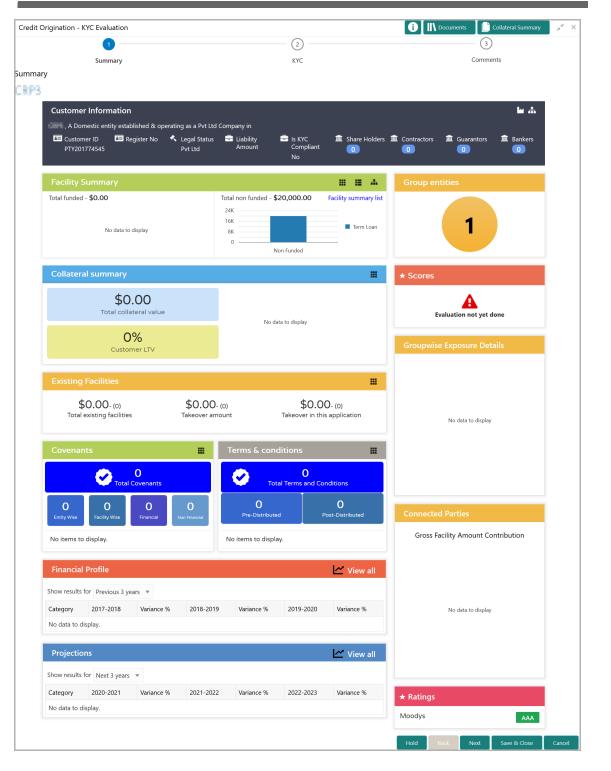
Steps to add KYC details

To add KYC details, perform the following steps:

1. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

Core Maintenance	•	C Refresh	🗢 Acqui	re 📩 Delegate	🛛 😰 Reassign 🕴	Flow Diag	gram		
Credit Facilities		Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Customer 360		Acquire & E	Low		APP20585907	004	PTY00123	\$0.00	Economic Dependenc
Customer Search		Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependenc
Dashboard		Acquire & E	Low			004	PTY001	£0.00	Economic Dependence
My Portfolio		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
Party Onboarding		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
Policy		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
ecurity Management		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
āsks		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependenc
ransaction Facilitors		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependenc
		Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependenc

2. Select the required application and click **Edit**. *Credit <process name>* page summarizing the proposal appears:

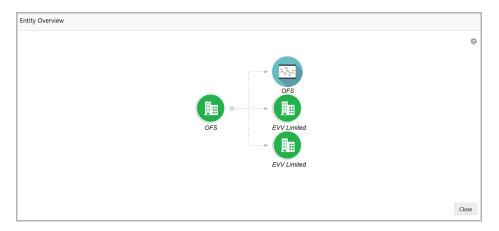


3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

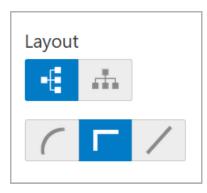
Industry Group	Industries	Sub Industries
Energy	Energy Equipment disconnect	Oil disconnect Drilling
		Close
		Energy Energy Equipment

4. Click Close to exit the Industry Details window.

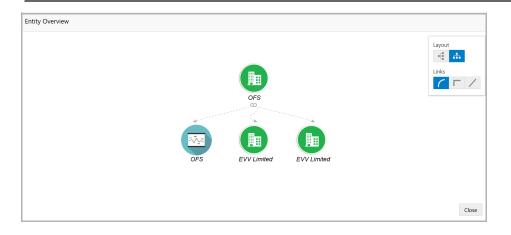
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:



7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the Summary, click Next. KYC page appears:

Cre	dit Origination - KYC Evaluation				1	Docume	nts [Collateral Summary	×	×
	2						3)		
	Summary		КҮС				Comme	ents		
KYC										
	Party Id : PTY201774545	Entity Type : Pvt Ltd		KYC Status :					:	
	Verification Date :	KYC Method :								
					Hold	Back	Next	Save & Close	Cane	cel

In the *KYC* page, provision to add KYC details for the organization and all its connected parties is provided.

14. Click or mouse hover on the hamburger icon in the required list item (organization or its connected parties). The following options appears:

- KYC Details
- KYC Evaluation (appears only if this feature is enabled in Maintenance module)
- 15. To add the KYC Details, click KYC Details option. KYC Details window appears:

093					×
Report Received					
Verification Date		Effective Date			
Jun 25, 2020		Jan 2, 2020			
KYC Method		KYC Status *			
		Verified		•	
			Create		Cancel

16. If KYC report is available for the organization, enable the **Report Received** switch.

17. Click the calendar icon and select the KYC Verification Date.

18. Click the calendar icon and select the **Effective Date** on which the KYC verification is approved.

19. Type the KYC Method. For example: Field verification is a KYC Method.

20. Select the **KYC Status**. The options available are **Verified**, **Yet To Verify**, and **Verification Failed**.

21. Click Create. KYC details are updated in the KYC page as shown below:

Cre	lit Origination - KYC Evaluation		0	🔪 Documents 🛛 📋 Collateral Summary 🛛 🔎	× ×
				3	
	Summary	КҮС		Comments	
KYC					
	Party Id : PTY201774545	Entity Type : Pvt Ltd	KYC Status : Verified	:	
	Verification Date : 20-06-25	KYC Method : Field Verification			
			Hold	Back Next Save & Close Can	ncel

22. To perform KYC evaluation, click the hamburger icon and select **KYC Evaluation**. Questionnaire maintained for the KYC evaluation appears.

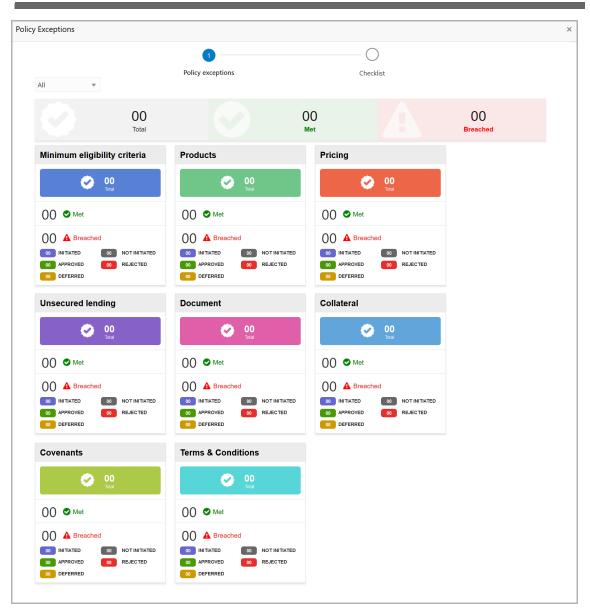
23. Select answer for all the questions and click Save.

24. After adding KYC details or performing KYC evaluation for the organization and all its connected parties, click **Next**. *Comments* page appears:

dit Origination - undefined			i	Docur	nents 📄 Colla	iteral Summary	100
2							
Summary	KYC				Comments		
nments							
▶ ~ B I <u>U</u> ∓ A -size -		=	ii H	1 H2	କେତ	۹ >	
KXC for QESSS and EV Limited							
Post							
No items to display.							
ito terra o display.							
		Hold	Back		Save & Close	Submit	Cancel

25. Post comments, if required. Posted comment is displayed below the **Comments** box.

26. Click Submit. Policy exceptions window appears:



By default, policy exceptions are displayed for both the organization (party) and its child party.

27. To view the policy exception detail specific to party or child party, select the party from the drop down list at top left corner.

28. Click the Checklist data segment.

		×
Policy exceptions	2 Checklist	
No items to display.		
	* Outcome	Proceed v Submit

29. Select the **Outcome** as **PROCEED**, if additional information is not required. Otherwise select the **Outcome** as **Additional Info**.

30. Click Submit.



Write Up data segment appears, if the data segment is enabled in the Maintenance module. Refer **Appendix A** for information on the Write Up data segment.

Proposal Structuring

In this stage, the banker can propose an amount to the organization based on the scores obtained for each evaluation. Additionally, already added information about the collaterals, covenants, and terms & conditions can be viewed, modified and deleted or new collaterals, covenants, and terms & conditions can be added in this stage.

Steps to structure credit proposal

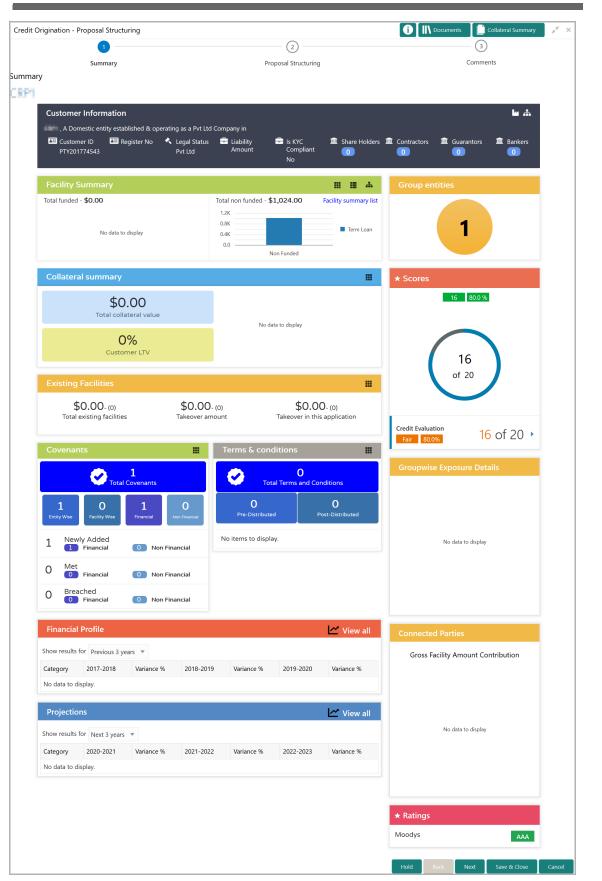
To structure the credit proposal, perform the following steps:

1. In OBCFPM, navigate to Tasks > Free Tasks. Free Task page appears:

Core Maintenance C Refresh Acquire Acquire Application Date Application Number Branch Customer Number Amount Process Name Customer 360 Acquire & E Low Application Date Application Number Branch Customer Number Amount Process Name Customer 360 Acquire & E Low APP20585907 004 PTV0123 S0.00 Economic Dependence Customer Search Acquire & E Low APP20585906 044 PTV0123 S0.00 Economic Dependence Castrom of Portfolio Acquire & E Low Acquire & E. Low 044 PTV011 £0.00 Economic Dependence Policy Acquire & E Low Image: Context and the state of the	Collaterals >	0.54		A p L - L					
Curdine Safe Acquire & E Low APP20585907 004 PTV0123 \$0.00 Economic Dependence Customer 360 Acquire & E Low APP20585906 004 PTV0123 \$0.00 Economic Dependence Customer Search Acquire & E Low APP20585906 004 PTV0123 \$0.00 Economic Dependence Dashboard Acquire & E Low Acquire & E Low 004 PTV01 £0.00 Economic Dependence Party Onboarding Acquire & E Low Acquire & E Low 044 PTV01 £0.00 Economic Dependence Policy Acquire & E Low Acquire & E Low 044 PTV01 £0.00 Economic Dependence Security Management Acquire & E Low Acquire & E Low Conomic Dependence Transaction Facilitors Acquire & E Low APP0001 044 PTV01 £0.00 Economic Dependence Transaction Facilitors Acquire & E Low APP0001 044 PTV01 £0.00 Economic Dependence	Core Maintenance	C Refresh	- Acqui	re 👔 Delegate	³⊉i Reassign ∳‡	Flow Diag	gram		
Curcioner 360 Curcione	Credit Facilities	Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Dashboard Image: Commit Co	Customer 360	Acquire & E	Low		APP20585907	004	PTY00123	\$0.	00 Economic Dependency
Agenoration Acquire & E Low Od4 PY001 £000 Economic Dependence arty Onboarding Image: Acquire & E Low Od4 PY001 £000 Economic Dependence olicy Image: Acquire & E Low Od4 PY001 £000 Economic Dependence ecurity Management Image: Acquire & E Low Od4 PY001 £000 Economic Dependence asks Image: Acquire & E Low Image: App0001 004 PY001 £000 Economic Dependence ransaction Facilitors Image: Acquire & E Low App0001 004 PY001 £000 Economic Dependence	ustomer Search	Acquire & E	Low		APP20585906	004	PTY00123	\$0.	00 Economic Dependency
wy vortotion - <t< td=""><td>Dashboard</td><td>Acquire & E</td><td>Low</td><td></td><td></td><td>004</td><td>PTY001</td><td>£0.</td><td>00 Economic Dependency</td></t<>	Dashboard	Acquire & E	Low			004	PTY001	£0.	00 Economic Dependency
arty Onboarding Acquire & E Low Od4 PTY001 £0.00 Economic Dependence volicy Acquire & E Low Od4 PTY001 £0.00 Economic Dependence security Management Acquire & E Low Od4 PTY001 £0.00 Economic Dependence asks Image: Acquire & E Low APP0001 004 PTY001 £0.00 Economic Dependence ransaction Facilitors Image: Acquire & E Low APP0001 004 PTY001 £0.00 Economic Dependence	My Portfolio	Acquire & E	Low			004	PTY001	£0.	00 Economic Dependency
Voiroy Image: Constraint of the constr	Party Onboarding	Acquire & E	Low			004	PTY001	£0.	00 Economic Dependency
asks Image: Acquire & E Low APP0001 004 PTY001 £0.00 Economic Dependence ransaction Facilitors Image: Acquire & E Low APP0001 004 PTY001 £0.00 Economic Dependence	Policy 🕨 🕨	Acquire & E	Low			004	PTY001	£0.	00 Economic Dependency
asks asks asks asks asks asks asks asks	ecurity Management	Acquire & E	Low			004	PTY001	£0.	00 Economic Dependency
ransaction Facilitors	i Fasks ►	Acquire & E	Low		APP0001	004	PTY001	£0.	00 Economic Dependency
□ Acquire & E Low APP0012 004 PTY001 £0.00 Economic Dependence	ransaction Facilitors	Acquire & E	Low		APP0001	004	PTY001	£0.	00 Economic Dependency
		Acquire & E	Low		APP0012	004	PTY001	£0.	00 Economic Dependence

2. Select the required application and click **Edit**. *Credit* <*process name*> page summarizing the proposal appears:

Chapter 3 - Proposal Structuring



Chapter 3 - Proposal Structuring

3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

Industry Details								
Sectors	Industry Group	Industries	Sub Industries					
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling					
			Close					

4. Click Close to exit the Industry Details window.

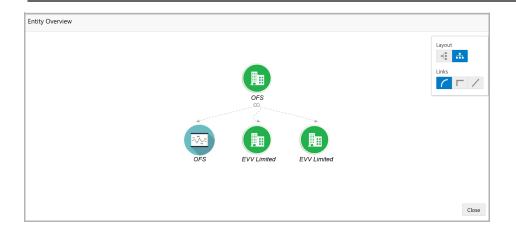
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:

Entity Overview		
		۵
	OFS OFS EVV Limited EVV Limited	Close

6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:

Layout		
-		
(Г	/

7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the Summary, click Next. Proposal Structuring page appears:

Credit (Origination - undefined		i Documents Collateral Summary	$ _{\mu^{R_{-}}}\times$
	2	O	3	
	Summary	Proposal Structuring	Comments	
OFSS	S 🗸			,
	OFSSS 🔻	Facilities Collaterals Covenants Terms & Conditions		
	Liability details			
	004 Branch	20771147 Liability Number	₹900,000,000.00 Requested Liability Amount:	
	T Filter Type to filter	× + 2 0. > 1	= = t 2	
	Line Number: 0 Proposed Amount: NR Date:	Requested Amount: ₹400,000,000.00 Facility Description:	Product Type: Funded Facility Category: Term Loan	
			Hold Back Next Save & Close	Cancel

Chapter 3 - Proposal Structuring



For information about filter, add, edit, delete, and layout options, refer Funding Requirement section in Restructuring Initiation Chapter.

14. To view the liability details, mouse hover on the **Liability Details** section. View icon appears.

15. Click the view icon. Liability Details window appears:

ability Details											
Currency											
Requested Liability Currency: *											
	2										
•											
Amount											
Requested Liability Amount: *	00	Return On Capita		~	•		bability Of Default		~ /	•	
\$5,000,000.0 oss Given Default	00	20%		v		20	170		¥ /		
20%											
Cash Cover											
\$6,000,000.0	00										
Proposed and Approved											
Proposed Funded Sell Down		Proposed Unfund	ed Sell Down			An	proved Funded Sel	l Down			
\$4,000,000.0	00	i roposed omand),000.0	00	ΛÞ),000.00	00	
Approved Unfunded Sell Down			+ 1,	,				+ .,	,		
\$1,000,000.000)										
Total Gross and Net Facility											
Total Gross Facility	Total Net Fa	icility									
Dates											
Next Review Date *	Requested E	win Data *									
	Jul 5, 2022	cpiry Date.									
Sull'I, LOLI	Jul 3, 2022										
dditional fields											
UDF											
TMIS											
CMIS											
									_		
									S	Save	Cance

16. To exit the Liability Details window, click Cancel.

17. To propose the amount, select the funding requirement and click edit icon. *Facility Details* window appears:

Chapter 3 - Proposal Structuring

Line Code *	Line Serial Number *		Facility Description *		Parent Facility Id	
OBS .	11		CR1 facility		Select Parent Facility	•
Facility Type	Facility Category		Next Review Date *		Currency	
Funded	Term Loan	•	Jun 1, 2021	**	USD	0
Non Funded						
Requested Amount *	Proposed Amount *		Tenor		Availability Period	
\$1,020.000		\$1,021.000	30	~ ~	Availability Period	
Committed Uncommitted						
Schedule Details						
Fee Details						
Link Pool To Facility						
Pricing						
Additional Fields						



For information about Additional Fields section, refer Additional Fields User Manual.

18. Specify the Proposed Amount.

19. To add fee details, click and expand the **Fee Details** section.

4	Fee Details					
Fe	e Preferences					
		Populate	ŧ.			
	Rule Code	Liquidation Preference	Component Type	Fee Start Date	Fee End Date	Waived
N	o data to display.					

20. Click **Populate.** Fee details such as Rule code, Liquidation Preference, Component Type, Fee Start Date, Fee End Date and Waived will be fetched from the target system.

21. To link the facility to facility pool, click and expand the **Link Pool To Facility** section.

▲ Link Pool To Facility				
Facility Linkages			Lin	k facility
Facility Id	Code	Pool Contribution Amount	% Of Pool	Unlink
F2086104	POOLCODE1		0	Unlink

22. Click the Link Facility button.

Pool Code *		Pool Description	Pool Amount	
POOLCODE1	•	Pool one	\$12,000.00	
Collateral Linkage				
Contribute To Facility	у			
Facility Contribution Currenc	cy *	Facility Contribution Amount *		
	0.	5000		
USD	0	5000		

- 23. Select the **Pool Code**.
- 24. Type the Pool Description and Pool Amount.

25. In the **Collateral Linkages** section, search and select the **Facility Contribution Currency** and then specify the **Facility Contribution Amount**.

26. Click Link Facility. Facility is linked with the facility pool.

▲ Link Pool To Facility				
Facility Linkages			Lin	ık facility
Facility Id	Code	Pool Contribution Amount	% Of Pool	Unlink
F2086104	POOLCODE1		0	Unlink

- 27. To unlink the facility from the facility pool, click Unlink.
- 28. Click Save in the Facility Details window.
- 29. To go to the Collaterals page, click the Collaterals tab. Collaterals page appears:

edit Origination ·	- undefined				i Documents Collateral Sum	nmary 🛒
	 				3	
	Summary			Proposal Structuring	Comments	
=SSS ~						
OFSSS	•	Facilities	Collaterals Covenants	Terms & Conditions		
T Filter	Type to filter	×	+ 2 1			
	Collateral Id: COL207700 Collateral Type: Ship Owner Estimated Value:		Charge Hiera Valuation Da		Valuation Amount: Collateral Details: Collateral for term loan	
					Hold Back Next Save & Clo	se Cancel



For information about filter, add, edit, delete, and layout options, refer **Collaterals** section in Restructuring Initiation Chapter.

30. To go to the Covenants page, click the Covenants tab.

Credit C	Drigination - undefined						i \	Documents	Collateral Summary	$_{\mu^{k'}}\times$
	_									
	Summar	У				Proposal Structuring		Comn	nents	
OFSS	S ~									^
	OFSSS	•	Facilities	Collaterals	Covenants	Terms & Conditions				
	▶ Overview									
	+ 2 0 1								= =	
	No items to display.									
	Page 1 (0 of 0 items)	< < 1 >	К							
							Hold	Back Next	Save & Close	✓ Cancel

31. To view details about the already added covenant, click and expand the **Overview** section.

Overview							
Covenants Breakup	Financial (Financial Covenants-0			Non Financial Covenants-0		
o Newly o Existing Added	Type Met Breached		Туре	Type Met Breached			
0 Met 0 Breached	No data to display.		No data	No data to display.			

32. To add new covenant, click the add icon. Covenant Details window appears:

ovenant Details			
Covenant Id *		Covenant Name	
New - Covenant Details		Enter Covenant Name	
Covenant Description *		Classification Type *	
Enter the covenant description		Select Classification Type	
Covenant Details			
▶ Others			
Monitoring Information Detail	s		
 Facility Linkage Details Facility Type 	Facility Category	Facility Description	
Funded	Term Loan	Facility for daily operations	
		Save	Cance

- 33. Select / type the following in respective fields:
- · Covenant Id
- Covenant Name
- Covenant Description
- Classification Type
- 34. To set the covenant condition, click and expand the Covenant Details section.

Covenant Details				
Covenant Type		Notice Days *		
Financial	•	90	~	^
Revision Frequency *		Revision Days		
Select Revision Frequency	•	Enter Revision Days	\mathbf{v}	^
Start Date *		End Date *		
Mar 18, 2020		May 18, 2020		
Formula				
Covenant Check Condition		Target Type		
Greater Than	•	Select Covenant Target Type		•
Target Value		Select covenant larget type		
10000000000000000				
100000000000000000000000000000000000000				

35. Enter / select the following in respective fields:

- Covenant Type
- Notice Days
- Revision Frequency
- Revision Days
- Start Date
- End Date
- Formula
- Covenant Check Condition
- Target Type
- Target Value

36. Click and expand the Others section.

▲ Others	
Compliance Status	Waiver Status
O Met O Breach	Select Waiver Status
Last Check Value	
Last Checked Value	

37. Select the Compliance Status and Waiver Status.

38. Enter the Last Check Value.

39. To capture the monitoring information for the covenant, click and expand the *Monitoring Information Details* section.

Monitoring Information Details

Select

40. Select the monitoring information.

41. To link the covenant with the facility, click and expand the **Facility Linkage Details** section.

Facility Linkage Details Select Facility *			
F2077647	•		
Facility Type		Facility Category	Facility Description
Funded		Term Loan	Facility for daily operations

42. Select Facility. Facility details such as Facility Type, Facility Category and Facility Description are automatically populated.

43. Click **Save**. Covenant details are added and displayed in *Covenants* page.



For information about filter, add, edit, delete, and layout options, refer any section in Restructuring Initiation Chapter.

44. To go to the Terms & Condition page, click the Terms & Condition tab.

Credit	Origination - undefined					i	Docume	nts [Collateral Summary	10	×
	_							3)		
	Summary				Proposal Structuring			Comm	ents		
OFSS	S ~										^
	OFSSS 🔻	Facilities	Collaterals	Covenants	Terms & Conditions						
	+ 2 1								=		
	No items to display.										
	Page of 0 (1 - 0 of 0 items)	K <	к <								~
						Hold	Back	Next	Save & Close	Cancel	

45. To add new terms & conditions, click the add icon. *Add Terms And Conditions* window appears:

Chapter 3 - Proposal Structuring

T&C Type *	Facility Id *	·
Pre-disbursement	999	
O Post-disbursement		
Condition Code *	Terms & Conditions *	

46. Select the **T&C Type**. The options available are **Pre-disbursement** and **Post-disbursement**.

47. To link the facility with the terms & conditions, select the required **Facility Id** from the drop down list.

48. Type the Condition Code and the Terms & Conditions.

49. Click **Add**. Terms & Conditions are added and displayed in *Terms & Conditions* page.



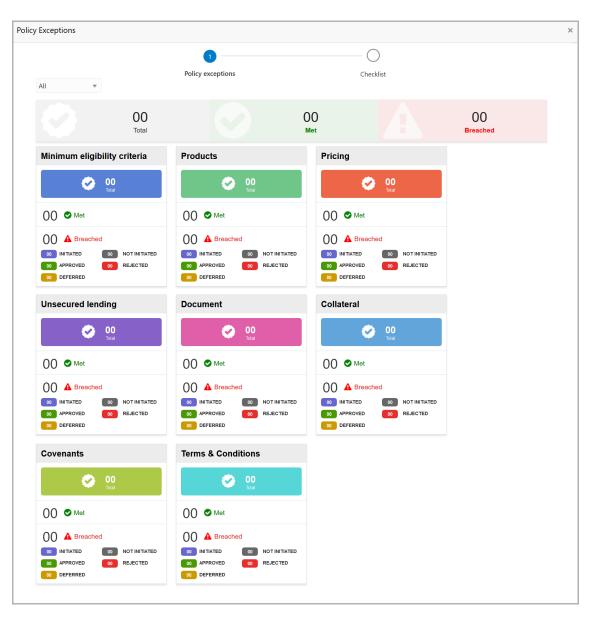
For information about filter, edit, delete, and layout options, refer any section in Restructuring Initiation Chapter.

50. Click Next. Comments page appears:

Origination - undefined										ĺ		Docum	ents	Coll	lateral Sun	nmary
						e										
Summa			Propo	osal Structur	ing			Comments								
r a B	I U :	FA	- size -	~ E	Ξ	3 8	Ð	E	≣	I	H1	H2	6-3	යො	Я	>
Enter text here																
Enter text here																
Enter text here																
Enter text here																
Enter text here																
Enter text here Post																

51. Post comments, if required. Posted comment is displayed below the **Comments** box.

52. Click Submit. Policy exceptions window appears:



By default, policy exceptions are displayed for both the organization (party) and its child party.

53. To view the policy exception detail specific to party or child party, select the party from the drop down list at top left corner.

54. Click the Checklist data segment.

Chapter 3 - Proposal Structuring

			×
Policy exceptions	2 Checklist		
No items to display.			
	* Outcome	Proceed Subr	mit

55. Select the **Outcome** as **PROCEED**, if additional information is not required. Otherwise select the Outcome as **Additional Info**.

56. Click **Submit**. The proposal is sent to the Proposal Review stage.



Write Up data segment appears, if the data segment is enabled in the Maintenance module. Refer **Appendix A** for information on the Write Up data segment.

Proposal Review

In this stage, the senior officer in the bank can review the proposal and send it for approval if the proposal meets the banks internal criteria.

Proposal review process is similar to the proposal structuring process. Refer **Proposal Structuring** Chapter for step-by-step instructions on reviewing the proposal.

Proposal Approval

In this stage, the higher officials such as the head of credit department in the bank can review and approve the proposal, if the proposal meets the approval criteria set by the bank.

Refer **Proposal Structuring** chapter for step-by-step instructions on approving the proposal.

Upon approval of the credit proposal, the proposal is sent to the draft generation stage.

Draft Generation

In this stage, the draft document detailing the proposal can be generated for customer acceptance.

Prerequisites

Before initiating the credit process, the following actions must be performed:

- Upload report template for draft generation in XSL format by navigating to Core Maintenance > Report Maintenance > Report Template > Upload Report Template
- Link the maintained report template as Advices in the Business Process Maintenance for the required process

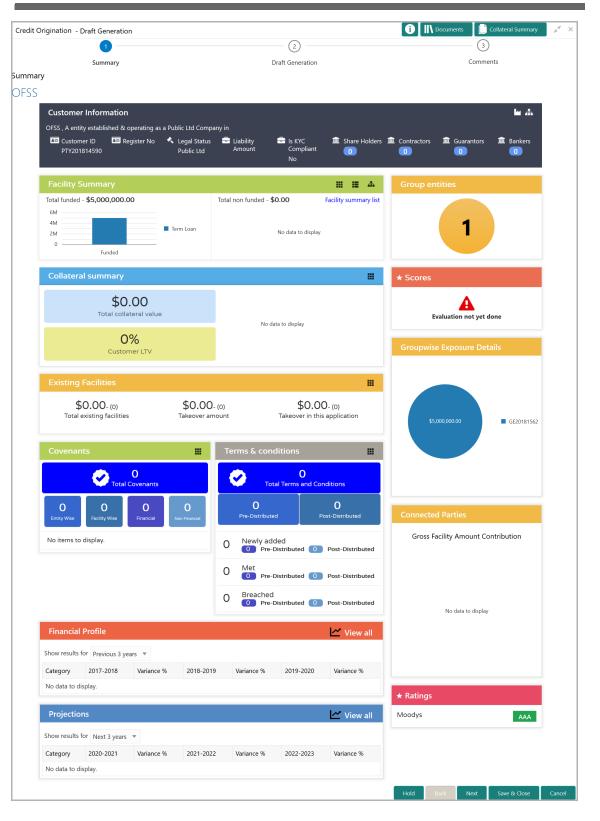
Steps to generate draft

To generate draft for the proposal, perform the following steps:

1. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

	E,	Free Tasks					🏦 Bank Futura - C (Feb 12, 2020	Ra
Collaterals		C Refres	🗢 Acqui	re 📩 Delegate	🔹 🧟 Reassign 🕴		aram		
Core Maintenance									
Credit Facilities		Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Customer 360		Acquire &	E Low		APP20585907	004	PTY00123	\$0.00	Economic Dependency
Customer Search		Acquire &	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependency
Dashboard		Acquire &	Low			004	PTY001	£0.00	Economic Dependency
My Portfolio		Acquire &	Low			004	PTY001	£0.00	Economic Dependency
Party Onboarding		Acquire &	Low			004	PTY001	£0.00	Economic Dependency
Policy		Acquire &	Low			004	PTY001	£0.00	Economic Dependency
Security Management		Acquire &	Low			004	PTY001	£0.00	Economic Dependency
Tasks		Acquire &	Low		APP0001	004	PTY001	£0.00	Economic Dependency
Transaction Facilitors		Acquire &	Low		APP0001	004	PTY001	£0.00	Economic Dependency
		Acquire &	Low		APP0012	004	PTY001	£0.00	Economic Dependency
		Page 1 of	27 (1-20o	528 items) K	< 1 2 3 4	5 27	к		>

2. Select the required application and click **Acquire & Edit.** *Credit <process name>* page summarizing the proposal appears:

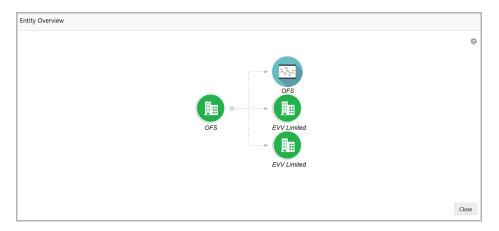


3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

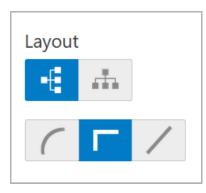
Industry Details	;		
Sectors	Industry Group	Industries	Sub Industries
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling
			Close

4. Click Close to exit the Industry Details window.

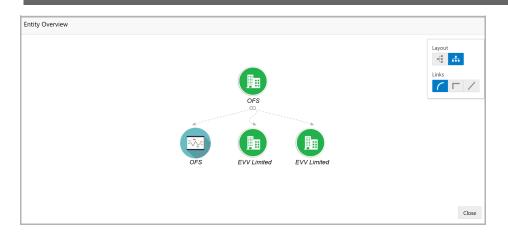
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:



7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5** years option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the Summary, click Next. Draft Generation page appears:

	🕕 🕪 Docume	nts 📄 Collateral Summary	$_{\mu^{\prime\prime}} \times$
0		3	
Draft Generation		Comments	
			Cancel
	•	0	Draft Generation

14. Click the generate icon (first icon below the Document Description). The system generates the draft document in PDF format based on the template maintained in Report Maintenance under the Core Maintenance module.

Credit Origination - Draft Generation		🚯 🕪 Documents 📄 Collateral Summary 💉 🛪
Ø	0	3
Summary	Draft Generation	Comments
Draft Generation		
PDF Document Name :		
Document Description :		
् 🛓		
		Hold Back Next Save & Close Cancel



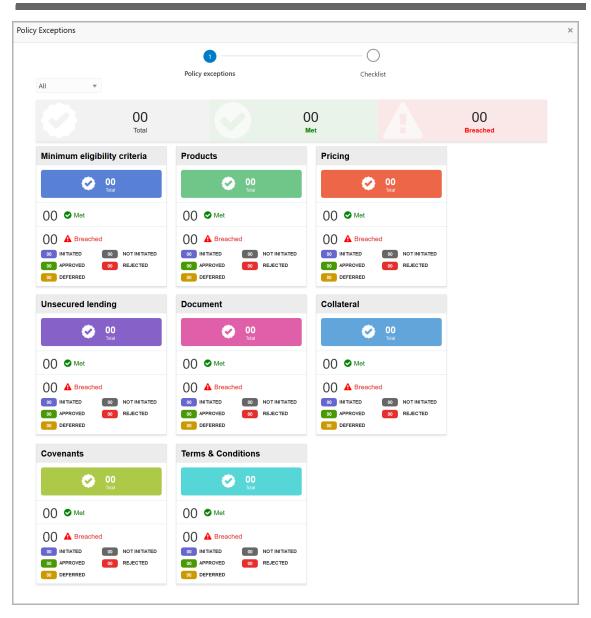
Currently, the system does not support html blob, chart, and graph generation in the draft document.

- 15. To download the generated draft document, click the download icon.
- 16. Click **Next**. *Comments* page appears:

dit Originat	ion - un	defined	I											G		Docum	nents	C ol	llateral Sumr	nary	_я е х
		~							- ?									•			
		Summ	ary					Dr	raft Gene	ration							Co	omments	5		
ments																					
5	2	В	ΙU	Ŧ	A	- size -	~ E	Ξ	Ξ		Ð	E	∷	Ì	H1	H2	Θ	ො	Я ;	•	
Enter te	xt here																				
Post																					
Noit	ems to di	icplay																			
NO TO	erns to di	ispiay.																			
													Hold	Back	N	ext	Save a		Subm	it C	

17. Post comments, if required. Posted comment is displayed below the **Comments** box.

18. Click Submit. Policy exceptions window appears:



By default, policy exceptions are displayed for both the organization (party) and its child party.

19. To view the policy exception detail specific to party or child party, select the party from the drop down list at top left corner.

20. Click the Checklist data segment.

			×
Policy exceptions	2 Checklist		
No items to display.			
		_	
	* Outcome	Proceed 🔻 Su	ubmit

21. Select the **Outcome** as **PROCEED**, if additional information is not required. Otherwise select the **Outcome** as **Additional Info**.

22. Click **Submit**. The application is moved to the next stage based on the selected **Outcome**.

Refer Simplified Credit Proposal Handoff User Guide for information on performing Simplified CPHP process.



Write Up data segment appears, if the data segment is enabled in the Maintenance module. Refer **Appendix A** for information on the Write Up data segment.

Document Upload and Checklist

In OBCFPM, supporting documents such as balance sheets and collateral documents can be uploaded in any stage of Simplified Credit Proposal Evaluation Restructuring process. Supporting documents help the senior officers in bank to accurately evaluate the credit worthiness of the organization and approve the proposal. Documents added for the proposal can be removed whenever the document becomes invalid.

Steps to upload documents

1. Click ______ at the top right corner of any page. *Documents* window appear:

Documents	×
	^
	~
Done	

2. To change the table view to the list view, click the list icon at the top right corner. *Documents* window appears as shown below:

Documents				×
			E	
+	Add additional document			
		Do	one	

3. Click the add icon. Document Details window appears:

Chapter 3 - Document Upload

Document				×
Document Type *		Document Code *		
Closure Documents	•	Closure Documents	-	
Document Title *		Document Description		
Facility Payment Bills				
Remarks		Document Expiry Date		
Paid		Mar 21, 2020	***	
Dr Selected files: ["		ere or click to select		
Selected files. [μαι-κωτ-ιη	voices.put j	Upload	

4. Select the **Document Type** and **Document Code** from the drop down list. The options available are: Amendment Documents, Proposal Documents and Closure Documents.

- 5. Type the **Document Title.**
- 6. Type the Document Description that best describes the document.
- 7. Type the Remarks based on your need.
- 8. Click the calendar icon and select the **Document Expiry Date**.

9. In **Drop files here or click to select** area, drag and drop the documents or click and select the documents. Selected files are displayed at the bottom.



To upload multiple supporting documents at the same time, drag and drop or click and select all the documents.

10. Click Upload. Checklist window appears:

Chapter 3 - Document Upload

Checklist		×
	Proposal Enrichment	
	Company Registration document Uploaded Remarks	
	Collateral document Uploaded Remarks	
	* Outcome Proceed 💌	Submit

- 11. Select the **Outcome** as **Proceed**.
- 12. Click **Submit**. Document is uploaded and listed in Document window.
- 13. To edit or delete the document, click the edit or delete icons.

Reference and Feedback

References

For more information on any related features, you can refer to the following documents:

- Oracle Banking Procedure User Guide
- Oracle Banking SMS User Guide
- Oracle Banking Common Core
- Oracle Banking Credit Facilities Process Management Installation Guides

Documentation Accessibility

For information about Oracle's commitment to accessibility, visit the Oracle Accessibility Program website at http://www.oracle.com/pls/topic/lookup?ctx=acc&id=docacc.

Feedback and Support

Oracle welcomes customer's comments and suggestions on the quality and usefulness of the document. Your feedback is important to us. If you have a query that is not covered in this user guide or if you still need assistance, please contact documentation team.

Appendix A - Write Up

This data segment appears in all the stages of Simplified Credit Proposal Evaluation Restructuring Process, if the data segment is enabled in the Maintenance module. The user can add writeup for the customer and all their child parties in the available writeup categories. The history of the writeup for the customer will be available to the users throughout the customer's association with the bank.

Credit Origination	- Proposal Initiation					i II Document	s	mary 🔎 🗶
0	2	3	4	5	6	7	8	9
Customer Info	Existing Facilities	Write up	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
OFSS								
	+						Expanded view	Tile view
				No Data Found				
						Hold Back	Next Save & Clo	se Cancel

1. To add a writeup for the organization, click the add icon. Write Up window appears:

Writeup Category	Q			
ра В I ⊻ ∓ А	- size - 🗸 🔳		≣ ⊟ ⊟ H1	H2 >
Enter writeup here				
		I		
		-		
			Crea	ate Cancel

2. Click the search icon in the **Writeup Category** field. *Fetch Writeup Category* window with the list of categories maintained in the Maintenance module appears:

vriteup category code writeup	ategory Description
Fetch writeup category code	writeup category Description
CODE	
ABC	and the second s
TL	101545
XYZ	level - clarker
TAB	gin data ang ing
NEW	Ind. NOTA. (1939)

3. Click on the required category code. Selected code is displayed in the **Writeup Category** field.

4. Write up in the text box and click **Create**. The writeup is added in the *Write Up* page.

- 5. To modify the writeup, click the Edit icon and change the information.
- 6. To view the complete writeup in Tile view, click the View complete Writeup icon.

7. To change the tile view to the expanded view, click the **Expanded view** icon. The *Write Up* page appears as shown below:

Credit Origination	- Proposal Initiation					i II Documer	its [🗋 Coll	lateral Summary 🚽 🛒 🗙
0	2	3		5	6	7	8	9
Customer Info	Existing Facilities	Write up	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
TL								🕝 Edit
overall value pro Leverage agile f overall value pro Leverage agile f overall value pro Leverage agile f overall value pro a robust synopsis view of disruptive Leverage agile f	frameworks to provide a rc sposition. Organically grov frameworks to provide a rc opposition. Organically grov frameworks to provide a rc opposition. Organically grov frameworks to provide arc opposition. Organically grov for high level overviews. Itera innovation via workplace dive frameworks to provide a rc opposition. Organically grov	v the holistic world bbust synopsis for I v the holistic world bbust synopsis for I v the holistic world bbust synopsis for I v the holistic world tive approaches to cc sity and empowerme bbust synopsis for I	view of disruptive innovat high level overviews. Itera- view of disruptive innovat high level overviews. Itera- view of disruptive innovat high level overviews. Itera- view of disruptive innovat rporate strategy foster collab nt. high level overviews. Itera-	tion via workplace dive titive approaches to cort tion via workplace dive titive approaches to cort tion via workplace dive titive approaches to cort tion via workplace dive orative thinking to further titive approaches to cort	sity and empowerment porate strategy foster or sity and empowerment porate strategy foster or sity and empowerment porate strategy foster or rsity and empowerment the overall value propositio	t. ollaborative thinking to fut to ollaborative thinking to fut to ollaborative thinking to fut t.Leverage agile frameworks n. Organically grow the holls ollaborative thinking to fu	rther the rther the rther the to provide tic world	 ♥ View history ➡ Print ■ Documents ▼
						Hold Back	Next	Save & Close Cancel

- 8. To view the writeup history, click the View history icon.
- 9. To print the writeup, click the **Print** icon.
- 10. To go to the next page, click Next.